Mumbai
504-1A, Green Hills,
Lokhandwala Township, Akurli Road,
Kandivali(East), Mumbai-400101
INDIA

Hyderabad
12-13-464, St. No. 1, Tarnaka,
Secunderabad, Hyderabad-500017
INDIA

MIRAMAR
16529, SW 36th court,
Miramar,
Florida - 33027
USA

Background

1. XLNC Enterprises is an Infotech Consulting and Training firm in existence since 2006.

2. The firm a multi-disciplinary team of dedicated and competent professionals with wide exposure in their respective fields. We work towards Adding Value and Improving Efficiency of our clients organizations.

3. Our Consulting team helps the clients select the correct technology tools that are required for managing their businesses and process needs. We also provide advisory services to the owners and management of our clients and assist them through technology changes.

4. Our Training Team helps the clients update their existing in-house staff with the relevant technologies driven by the needs of the clients businesses.

5. The firm has a presence in Mumbai and Hyderabad(India), And Miramar, Florida(USA).

Scope Of Work

Infotech Consulting

- We help companies improve efficiency and performance by identifying business problems and locating, Customizing and Deploying Open Source Software and IT tools to solve the same.

- Review, Design / Improve and Implement New IT Infrastructure.

- Re-design and Re-engineering of existing / legacy Technology Infrastructure.

- Assistance in identifying correct hardware and software platform and to coordinate with vendors to ensure that the product delivered is that which is required.

- Improved Efficiency, Effectiveness, Value addition and Efficiency Improvement

- Assistance in Design of Custom Software on client specification. We provide domain knowledge, design inputs and Project Monitoring for software developed either by the client's software teams or by external developers.

Our Current Focus Areas Are

- Learning Management Systems And Educational Support Software
- Payment Processing for Secure Internet Payments
- Payment Infrastructure Systems (Credit / Debit / VSDC)
- Mail Management Systems

- Network / Business Desktop Infrastructure Systems
- Web-Based Accounting (For Secured Multi-User, Multi-Location Systems)
- Customer Relation Management (CRM)
- GroupWare & Team Collaboration
- Enterprise Resource Planning (ERP)
- Content Management System (CMS)
- Electronic Store-Front
- Hospital Management System
- e-Newsletter / e-Mailer Management System

Core Team

- **R. K. Rajeev:** B.E., RHCE, leads the OpenSource Consulting and Training division. He has worked with GNU/Linux Operating System and many Credit Card Processing Systems, Banking Infrastructure Systems, Open Source Software, Databases, Office Productivity Software, CRM Systems, Web Servers, Corporate Email Systems. He brings a valuable skill-set which helps our clients achieve more out of the Information Technology Infrastructure and meet the growing need for result oriented InfoTech Solutions.
- **Vasudha R.:** B.E., heads XLNC EduTek, The Educational Software and Services division of XLNC. Armed with the passion and determination to make a difference in the field of education, she brings here years of software engineering, banking, finance and customer service expertise to deliver compelling, cost-effective and cutting-edge solutions to educational institutions of all types and sizes.

Partnerships

- **Saswata Banerjee(Progress Partners):** BCom., LL.B., AICWA, MCSE with 16 years post qualification experience including 3 years at the best Cost Accounting firm in India and 3 year as Senior Consultant with a leading Management Consulting Firm. He has worked with number of industries including Cement, Vanaspati, Hotels, Pharmaceuticals, Shipping, Chemicals, Bearings, Information Technology, Communication Services and Call Centers.
- **Amit Kumar(Progress Partners):** BCom. , ACA, has 6 years of post qualification experience in Management Consulting and Audit. He has worked with reputed consulting organisation and has exposure in Hospitality and Food Services, Entertainment Centers, Travel Industry, Textiles & Garments and Cement Industries.
- **Pankaj Gohil(Panin Hitech Solutions):** MS(CS)., 22 years of industry experience in the fields of Textile, Aluminum, Finance, Marketing and Entertainment, specializing in Biometric and RF-ID systems.

Major Clients

- State Government Of Bihar
- GUTAM University

- MRL PosNet Pvt. Ltd
- CardSmart LLC
- Datamatics India Pvt. Ltd.
- Tata Power Corporation
- LIC
- Karrox
- Travelex India Pvt. Ltd.
- Venture Infotech India
- Polaris Software
- A & A Law
- Godrej Infotech
- CapGemini
- iSmart International
- Technonet Technologies
- IDBI Bank
- Morgan Stanley
- CRISIL
- Mastek
- Accenture
- Atos Origin
- Saitech Ventures LLC (USA)
- Flora2000.com
- TM Playing Cards Manufacturing Company
- East India Paper Company
- International Design And Trade (Garment Manufacturer & Exporter)
- CMA-CGM Group, the French container line
- Progress Partners India

Select List of Projects

- e-Governance Projects :-
  - Administrative Automation :- Designed and implemented a statewide Complaints Redresal Management system under the control of the office of the Chief Minister, State Government Of Bihar. Currently in Use for the Bihar Public Grievance Redressal System, Janta Ke Darbar Mein Mukhyamantri Program and the District level complaint redressal centers. In The process of expansion to handle Petiton Processes down to the panchayat level.
- Payment Systems Projects :-
  - Payment Gateway :- Redesign, Implementation And Operation Of One of India's Largest Online Payment Gateways
  - Credit Card Processing :- Development And Deployment Of an ISO8583 Transaction and Settlement System For A Major Payment Gateway and Bank.
  - Value Added Switching :- Development and Deployment of a Value Added Services Switch Platform for a large Pan-India Payments Aggregator.

- Business Communication Projects :-
  - Instant Messaging :- Deployed a Jabber based IM system for a North Carolina Based Software Development MNC.
  - Mail Server Migration :- Migrating a 50+ domain MERAK Mail Server onto Sendmail/Cyrus for a North Carolina Based e-mail service provider.
- Legacy environment migration Projects :-
  - Network Migration :- Migration of a network From the Novell Netware Platform to a Fedora based Client Server Network for a prominent South Mumbai Law Firm.
  - Network Migration :- Migration of a network From the Windows Server Platform to a Fedora Server based Network for a prominent South Mumbai Garment House.
  - Network Migration :- Migration of a network of developer desktops from the windows platform to fedora core 5 for php/mysql development at a Mumbai based global floral portal.
- CRM/ERP Projects :-
  - ERP/CRM :- Customized and Deployed a Web-Based Dual ERP/CRM System for a North Carolina Based Software Development MNC. Included POS, Payroll, Accounting, GL, Staff Self Service, HR and Projects modules.
  - CRM :- Deployed A Proof-Of-Concept Java Based CRM System for the Indian Arm of one of the Worlds Largest Shipping Lines.
  - Asset Tracking System :- Developed and Deployed a Campus-Wide Asset Tracking and management system with a focus on IT Assets for a large South-Indian Deemed University.
- E-Learning Infrastructure Projects :-
  - LMS+VLE :- Customized and Deployed a University-Wide Learning Management System with an integrated Virtual Learning Environment for a large South India Deemed University.
  - Online Testing Platform :- Customized and deployed a Institution-Wide Online Testing Platform and Performance Appraisal Measurement and Improvement System for a large South-India based Group of Colleges.
- Terminal Server Projects :-
  - Thin Clients :- Designed, Deployed and Supported a Thin Client Network based on Fedora for a Prominent South Mumbai Law Firm. Enabled Legacy FoxPRO/WS6 Applications Via DosEMU.
  - Thin Clients :- Deployed A Proof Of Concept Terminal Server Network with Network Boot Thin Clients for a Mumbai Based BPO Organization.
- Development Environment Projects :-
  - Code Repository / SCM Server Setup :- Setup and configuration of a Software Configuration Management Server integrated with an SVN Code Repository for a Mumbai based Smart Card / Embedded Firm
  - Code Repository Setup :- Setup and configuration of an SVN based Repository Server for a Mumbai based global floral portal

Select List Of Training Programmes

- GITAM University
  - 3 Day Programme – Online Learning Management And Collaboration Systems
- Travelex
  - 5 Day Programme – Oracle Enterprise Linux Administration
- LIC –
  - 1. 5 Day Programme – Linux Administration.
- Polaris Software –
  - Multiple 3 Day Programme – Unix Usage, Shell And Awk Programming.
  - 5 Day Programme – Unix Usage, Shell And Awk Programming,
- Godrej Infotech –
  - 5 Day Program – Unix Usage, Shell And Awk Programming, Unix Programming, Basic System Administration.
- Datamatics –
  - 2 Day Programme – Advanced BASH Scripting.
- Morgan Stanley –
  - 4 Day Programme – Unix Usage, Shell And Awk Programming
- CRISIL Risk Management Group –
  - 4 Day Programme – Unix Usage, Shell And Awk Programming
- Wipro, i-Flex –
  - 5 Day Programme – Shell/Awk, Linux Installation, Linux System Administration.
- Novell –
  - Evening Seminar – High-End Gaming Solutions on Suse Linux Professional.
- Accenture –
  - 5 Day Programme - Unix Usage, Shell And Awk Programming, Basic System Administration.
- Mastek –
  - 4 Day Programme – Korn Shell Usage, Advanced Korn Shell Scripting.
- Atos Origin –
  - 3 Day Programme -- Unix Usage, Linux GUI Usage
- CapGemini
  - 4 Day Programme -- Advanced Shell Scripting(sh/bash/awk).
  - 4 Day Programme -- Advanced Shell Scripting(sh/bash/awk).
  - 5 Day Programme – Adv Administration, Virtualization And Security Management
- Orios / Flora2000.com –
  - 1 Day Progrmme – Developer tools, SVN Repository usage, developer team collaboration best practices.
- IDEMI(Institute For Design Of Electrical Measuring Instruments),Central Govt / UNESCO Institute –
  - 10 Day Programme – Linux Installation, Usage, Administration, Shell Scripting.
  - 1 Day Programme – RTOS Concepts, RTLinux Installation, RTLinux Configuration, RTLinux Programming.
- HBCSE(Homi Bhaba Center For Scientific Education / TIFR) –
  - Evening Seminar – Speech Recognition Systems on Fedora Core 2.
  - Evening Seminar – Accelerated OpenGL / 3D Desktops On Fedora Core 5 (Xgl /

AIGLX).